

Time BarriersA Checklist to Stay on Track

By: Steve Brainerd, Founder & President of Durham Group, Inc.

__Overlong Visit

Self-Imposed Barriers

Not Enough Planning
Socializing
Preoccupation
_Ineffective Delegation
Attempting Too Much
Too Involved in Details
Reverse Delegation
Unable to Say "No"
Arguing
Lack of Self-Discipline
_Wrong Choices of Priorities
Procrastination
Interruptions
Mistakes (Your Own)
Failure to Listen
_Over Control
Fear of Offending
Unrealistic Time Estimates
Unable to Terminate Visits
Failure to Anticipate
Goals not Clearly Defined
Slow Reader
Emotional Upset
Distractions

System-Imposed Barriers

Negative Attitude
Meetings
Delays
Interruptions (Phone, etc.)
Poor Communication
Waiting for a Decision
Mechanical Failure
Secretary Effectiveness
Mistakes (Others)
Problem Not Clear
Lack of Policies
Lack of Authority
Understaffed
Overstaffed
Different Value System
Lack of Feedback
Role Not Clear
Low Priority Memos/E-mails
Shifting Priorities
Lack Clerical Staff
Lack Competent Personnel
Changing Priorities
Distractions

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